Desai, Jitamitra; see Sherali, Hanif D.

Devaraj, Sarv; see Chari, Murali D. R.

Dillon, Robin L.; Tinsley, Catherine H. How Near-Misses Influence Decision Making Under Risk: A Missed Opportunity for Learning. 1425.

Ding, Li; Glazebrook, Kevin D.; Kirkbride, Christopher. Allocation Models and Heuristics for the Outsourcing of Repairs for a Dynamic Warranty Population. 594.

Ding, Min; Eliashberg, Jehoshua. A Dynamic Competitive Forecasting Model Incorporating Dyadic Decision Making. 820.

Donthu, Naveen; see Porter, Constance Elise.

Dutta, Shantanu; see Janakiraman, Ramkumar.

Dutta, Sunil. Managerial Expertise, Private Information, and Pay-Performance Sensitivity, 429.

Dyer, James S.; see Wallenius, Jyrki.

Eichner, Thomas. Mean Variance Vulnerability. 586.

Eliashberg, Jehoshua; see Ding, Min.

Engau, Alexander; Wiecek, Margaret M. Interactive Coordination of Objective Decompositions in Multiobjective Programming. 1350.

Engelbrecht-Wiggans, Richard; Katok, Elena. Regret and Feedback Information in First-Price Sealed-Bid Auctions. 808.

Eraker, Bjørn. Affine General Equilibrium Models. 2068.

Erat, Sanjiv; Kavadias, Stylianos. Sequential Testing of Product Designs: Implications for Learning. 956.

Erhun, Feryal; see Altintas, Nihat.

Ethiraj, Sendil K.; Levinthal, Daniel; Roy, Rishi R. The Dual Role of Modularity: Innovation and Imitation. 939.

Fang, Xiang; So, Kut C.; Wang, Yunzeng. Component Procurement Strategies in Decentralized Assemble-to-Order Systems with Time-Dependent Pricing. 1997.

Feldman, Zohar; Mandelbaum, Avishai; Massey, William A.; Whitt, Ward. Staffing of Time-Varying Queues to Achieve Time-Stable Performance. 324.

Ferran, Carlos; Watts, Stephanie. Videoconferencing in the Field: A Heuristic Processing Model. 1565.

Fischer, Paul E.; Louis, Henock. Financial Reporting and Conflicting Managerial Incentives: The Case of Management Buyouts. 1700.

Fishburn, Peter C.; see Wallenius, Jyrki.

Freund, Robert; see Belloni, Alexandre. Gallego, Guillermo; Kou, S. G.; Phillips, Robert. Revenue Management of Callable Products. 550.

Ganeshan, Ram; see Boone, Tonya.

Gans, Joshua S.; Hsu, David H.; Stern, Scott. The Impact of Uncertain Intellectual Property Rights on the Market for Ideas: Evidence from Patent Grant Delays. 982.

Gao, Huina; see Lan, Yingjie. Ghemawat, Pankaj; Levinthal, Daniel. Choice Interactions and Business Strategy. 1638.

Ghemawat, Pankaj; Thomas, Catherine. Strategic Interaction Across Countries and Multinational Agglomeration: An Application to the Cement Industry, 1980.

Glazebrook, Kevin D.; see Ding, Li.

Glickman, Theodore S.; see Sherali, Hanif D.

Godes, David; see Bhardwaj, Pradeep.

Goldfarb, Brent; see Dechenaux, Emmanuel.

Granot, Daniel; Yin, Shuya. Competition and Cooperation in Decentralized Push and Pull Assembly Systems. 733.

Gross, Shulamith; see Nachum, Lilach.

Groysberg, Boris; Lee, Linda-Eling; Nanda, Ashish. Can They Take It With Them? The Portability of Star Knowledge Workers' Perfor-

Gruber, Marc; MacMillan, Ian C.; Thompson, James D. Look Before You Leap: Market Opportunity Identification in Emerging Technology Firms. 1652.

Grushka-Cockayne, Yael; De Reyck, Bert; Degraeve, Zeger. An Integrated Decision-Making Approach for Improving European Air Traffic Management. 1395.

Gurvich, Itay; Armony, Mor; Mandelbaum, Avishai. Service-Level Differentiation in Call Centers with Fully Flexible Servers. 279.

Ha, Albert Y.; Tong, Shilu. Contracting and Information Sharing Under Supply Chain Competition. 701.

Haefliger, Stefan; von Krogh, Georg; Spaeth, Sebastian. Code Reuse in Open Source Software. 180.

Hann, Il-Horn; Hui, Kai-Lung; Lee, Sang-Yong T.; Png, Ivan P. L. Consumer Privacy and Marketing Avoidance: A Static Model.

Hansen, Karsten; Singh, Vishal. Research Note-Are Store-Brand Buyers Store Loyal? An Empirical Investigation. 1828.

Harchol-Balter, Mor; see Bhandari, Atul.

Hasija, Sameer; Pinker, Edieal J.; Shumsky, Robert A. Call Center Outsourcing Contracts Under Information Asymmetry. 793.

Hassin, Refael; Mendel, Sharon. Scheduling Arrivals to Queues: A Single-Server Model with No-Shows. 565.

Hendricks, Kevin B.; Singhal, Vinod R. The Effect of Product Introduction Delays on Operating Performance. 878.

Herer, Yale T.; see Naseraldin, Hussein. Hicks, Robert L.; see Boone, Tonya

Hillebrand, Eric; see Chance, Don M.

Hilliard, Jimmy E.; see Chance, Don M.

Hitt, Lorin M.; see Wu, Shin-yi.

Ho, Teck-Hua; Zhang, Juanjuan. Designing Pricing Contracts for Boundedly Rational Customers: Does the Framing of the Fixed Fee Matter? 686.

Hopp, Wallace J. Management Science and the Science of Management. 1961.

Hopp, Wallace J. Statement from the Editor Regarding "Properties of the Social Discount Rate in a Benthamite Framework with Heterogeneous Degrees of Impatience". 1827.

Hosanagar, Kartik; Chuang, John; Krishnan, Ramayya; Smith, Michael D. Service Adoption and Pricing of Content Delivery Network (CDN) Services. 1579.

Hsu, David H.; see Gans, Joshua S.

Huang, Wei; Kulkarni, Vidyadhar; Swaminathan, Jayashankar M. Managing the Inventory of an Item with a Replacement Warranty. 1441.

Huh, Woonghee Tim; Janakiraman, Ganesh. Inventory Management with Auctions and Other Sales Channels: Optimality of (s, S) Policies, 139.

Hui, Kai-Lung; see Hann, Il-Horn.

Hunkin, Janice; see Nicolaou, Nicos.

Im, Ghiyoung; Rai, Arun. Knowledge Sharing Ambidexterity in Long-Term Interorganizational Relationships. 1281.

Ingersoll, Jonathan E. Jr.; see Chen, M. Keith.

Jacobs, Kris; Li, Xiaofei. Modeling the Dynamics of Credit Spreads with Stochastic Volatility. 1176.

Jain, Dipak C.; see Borle, Sharad.

Jain, Dipak C.; see Singh, Siddharth S.

Jain, Sanjay; see Amaldoss, Wilfred.

Janakiraman, Ganesh; see Huh, Woonghee Tim.

Janakiraman, Ramkumar; Dutta, Shantanu; Sismeiro, Catarina; Stern, Philip. Physicians' Persistence and Its Implications for Their Response to Promotion of Prescription Drugs. 1080.

Jiang, Li; see Anupindi, Ravi.

Jones, Eli; see Ahearne, Michael.

Jouini, Elyès; see Nocetti, Diego.

Jouini, Oualid; Dallery, Yves; Nait-Abdallah, Rabie. Analysis of the Impact of Team-Based Organizations in Call Center Management.

Július Atlason; Marina A. Epelman; Shane G. Henderson. Optimizing Call Center Staffing Using Simulation and Analytic Center Cutting-Plane Methods. 295.

Kalra, Ajay; see Boatwright, Peter.

Kan, Raymond; Smith, Daniel R. The Distribution of the Sample Minimum-Variance Frontier. 1364.

Kaplan, Edward H.; see Chen, M. Keith.

Kara, Bahar Y.; see Verter, Vedat.

Karaesmen, Fikri; see Akşin, O. Zeynep.

Karaesmen, Itir; see Lan, Yingjie

Katok, Elena; see Engelbrecht-Wiggans, Richard. Katz-Navon, Tal; see Stern, Zvi.

Kavadias, Stylianos; see Chao, Raul O.

Kavadias, Stylianos; see Erat, Sanjiv.

Keeney, Ralph L.; see Bond, Samuel D.

- Kim, Hag-Soo. Research Note—Revisiting "Retailer- vs. Vendor-Managed Inventory and Brand Competition." 623.
- Kirkbride, Christopher; see Ding, Li.
- Knott, Anne Marie. R&D/Returns Causality: Absorptive Capacity or Organizational IQ. 2054.
- Konrad, Kai A.; see Clark, Derek J.
- Koole, Ger. Introduction to the Special Issue on Call Center Management. 237.
- Kotz, Samuel; see Nadarajah, Saralees.
- Kou, S. G.; see Gallego, Guillermo.
- Kouvelis, Panos; see Xia, Yu.
- Krishnan, M. S.; see Mithas, Sunil.
- Krishnan, Ramayya; see Hosanagar, Kartik.
- Krishnan, Trichy V.; see Singh, Siddharth S.
- Kulkarni, Vidyadhar; see Huang, Wei.
- Kumar, Alok; Lim, Sonya Seongyeon. How Do Decision Frames Influence the Stock Investment Choices of Individual Investors? 1052.
- Kumar, Alok; see Bailey, Warren.
- Kumar, Praveen; Turnball, Stuart M. Optimal Patenting and Licensing of Financial Innovations. 2012.
- Kumar, Subodha; see Dawande, Milind.
- Kwon, Seok-Woo. Does the Standardization Process Matter? A Study of Cost Effectiveness in Hospital Drug Formularies. 1065.
- Labro, Eva; Vanhoucke, Mario. Diversity in Resource Consumption Patterns and Robustness of Costing Systems to Errors. 1715.
- Lan, Yingjie; Gao, Huina; Ball, Michael O.; Karaesmen, Itir. Revenue Management with Limited Demand Information. 1594.
- L'Ecuyer, Pierre; see Cezik, Mehmet Tolga.
- Lee, Linda-Eling; see Groysberg, Boris.
- Lee, Sang-Yong T.; see Hann, Il-Horn.
- Leiponen, Aija Elina. Competing Through Cooperation: The Organization of Standard Setting in Wireless Telecommunications. 1904.
- Levi, Retsef; Roundy, Robin; Shmoys, David; Sviridenko, Maxim. A Constant Approximation Algorithm for the One-Warehouse Multiretailer Problem. 763.
- Levinthal, Daniel; see Ethiraj, Sendil K.
- Levinthal, Daniel; see Ghemawat, Pankaj.
- Levintial, Daniel, See Ghentawal, Pankal.
 Li, Lode; Zhang, Hongtao. Confidentiality and Information Sharing in Supply Chain Coordination. 1467.
- Li, Xiaofei; see Jacobs, Kris.
- Liebowitz, Stan J. Research Note—Testing File Sharing's Impact on Music Album Sales in Cities. 852.
- Lim, Sonya Seongyeon; see Kumar, Alok.
- Liu, Qian; van Ryzin, Garrett J. Strategic Capacity Rationing to Induce Early Purchases. 1115.
- Liu, Yifan; Wein, Lawrence M. A Queueing Analysis to Determine How Many Additional Beds Are Needed for the Detention and Removal of Illegal Aliens. 1.
- Loch, Christoph H.; Wu, Yaozhong. Social Preferences and Supply Chain Performance: An Experimental Study. 1835.
- Louis, Henock; see Fischer, Paul E.
- MacMillan, Ian C.; see Gruber, Marc.
- Maglaras, Costis; see Çelik, Sabri.
- Majumder, Pranab; Srinivasan, Ashok. Leadership and Competition in Network Supply Chains. 1189.
- Mandelbaum, Avishai; see Feldman, Zohar.
- Mandelbaum, Avishai; see Gurvich, Itay.
- Marina A. Epelman; see Júlíus Atlason.
- Markle, Alex B.; see Wu, George
- Martin, Xavier; see Salomon, Robert.
- Massey, William A.; see Feldman, Zohar.
- Mathieu, John; see Ahearne, Michael.
- Mendel, Sharon; see Hassin, Refael.
- Mendelson, Haim; Parlaktürk, Ali K. Product-Line Competition: Customization vs. Proliferation. 2039.
- Milner, Joseph M.; Olsen, Tava Lennon. Service-Level Agreements in Call Centers: Perils and Prescriptions. 238.
- Mithas, Sunil; Krishnan, M. S. Human Capital and Institutional Effects in the Compensation of Information Technology Professionals in the United States. 415.
- Mittendorf, Brian; see Arya, Anil.

- Mittendorf, Brian; see Arya, Anil.
- Mookerjee, Vijay; see Dawande, Milind.
- Moon, Sangkil; Russell, Gary J. Predicting Product Purchase from Inferred Customer Similarity: An Autologistic Model Approach.
- Murthy, Nagesh N.; Challagalla, Goutam N.; Vincent, Leslie H.; Shervani, Tasadduq A. The Impact of Simulation Training on Call Center Agent Performance: A Field-Based Investigation. 384.
- Nachum, Lilach; Zaheer, Srilata; Gross, Shulamith. Does It Matter Where Countries Are? Proximity to Knowledge, Markets and Resources, and MNE Location Choices. 1252.
- Nadarajah, Saralees; Kotz, Samuel. Technical Note—Exact Distribution of Visiting Rates. 860.
- Nagarajan, Mahesh; Bassok, Yehuda. A Bargaining Framework in Supply Chains: The Assembly Problem. 1482.
- Nagarajan, Mahesh; Rajagopalan, S. Inventory Models for Substitutable Products: Optimal Policies and Heuristics. 1453.
- Naik, Prasad A.; Prasad, Ashutosh; Sethi, Suresh P. Building Brand Awareness in Dynamic Oligopoly Markets. 129.
- Nait-Abdallah, Rabie; see Jouini, Oualid.
- Nanda, Ashish; see Groysberg, Boris.
- Napp, Clotilde; see Nocetti, Diego.
- Naseraldin, Hussein; Herer, Yale T. Integrating the Number and Location of Retail Outlets on a Line with Replenishment Decisions. 1666.
- Natarajan, Karthik; Pachamanova, Dessislava; Sim, Melvyn. Incorporating Asymmetric Distributional Information in Robust Value-at-Risk Optimization. 573.
- Naveh, Eitan; see Stern, Zvi.
- Ng, David; see Bailey, Warren.
- Nicolaou, Nicos; Shane, Scott; Cherkas, Lynn; Hunkin, Janice; Spector, Tim D. Is the Tendency to Engage in Entrepreneurship Genetic? 167.
- Nocetti, Diego; Jouini, Elyès; Napp, Clotilde. Properties of the Social Discount Rate in a Benthamite Framework with Heterogeneous Degrees of Impatience. 1822.
- Novak, Sharon; Stern, Scott. How Does Outsourcing Affect Performance Dynamics? Evidence from the Automobile Industry. 1963.
- Olivares, Marcelo; Terwiesch, Christian; Cassorla, Lydia. Structural Estimation of the Newsvendor Model: An Application to Reserving Operating Room Time. 41.
- Olsen, Tava Lennon; Parker, Rodney P. Inventory Management Under Market Size Dynamics. 1805.
- Olsen, Tava Lennon; see Milner, Joseph M.
- Ortmann, Andreas; see Ryvkin, Dmitry.
- Pachamanova, Dessislava; see Natarajan, Karthik.
- Parker, Rodney P.; see Olsen, Tava Lennon.
- Parlaktürk, Ali K.; see Mendelson, Haim.
- Parlar, Mahmut; Sharafali, Moosa. Dynamic Allocation of Airline Check-In Counters: A Queueing Optimization Approach. 1410.
- Pekeč, Aleksandar Saša; Tsetlin, Îlia. Revenue Ranking of Discriminatory and Uniform Auctions with an Unknown Number of Bidders. 1610
- Phillips, Robert; see Gallego, Guillermo.
- Pierce, Lamar; Snyder, Jason. Ethical Spillovers in Firms: Evidence from Vehicle Emissions Testing. 1891.
- Pinker, Edieal J.; see Hasija, Sameer.
- Png, Ivan P. L.; see Hann, Il-Horn.
- Pontikes, Elizabeth G.; see Barnett, William P.
- Porter, Constance Elise; Donthu, Naveen. Cultivating Trust and Harvesting Value in Virtual Communities. 113.
- Prasad, Ashutosh; see Naik, Prasad A.
- Qian, Yiming; see Billett, Matthew T.
- Rahmandad, Hazhir. Effect of Delays on Complexity of Organizational Learning. 1297.
- Rahmandad, Hazhir; Sterman, John. Heterogeneity and Network Structure in the Dynamics of Diffusion: Comparing Agent-Based and Differential Equation Models. 998.
- Rai, Arun; see Im, Ghiyoung.
- Rajagopalan, S.; see Nagarajan, Mahesh.
- Raman, Ananth; see DeHoratius, Nicole.

- Ramdas, Kamalini; Randall, Taylor Does Component Sharing Help or Hurt Reliability? An Empirical Study in the Automotive Industry. 922.
- Randall, Taylor; see Ramdas, Kamalini.
- Rapp, Adam; see Ahearne, Michael.
- Regnier, Eva. Public Evacuation Decisions and Hurricane Track Uncertainty. 16.
- Ren, Z. Justin; Zhou, Yong-Pin. Call Center Outsourcing: Coordinating Staffing Level and Service Quality. 369.
- Roundy, Robin; see Levi, Retsef.
- Roy, Rishi R.; see Ethiraj, Sendil K.
- Russell, Gary J.; see Moon, Sangkil.
- Rysman, Marc; Simcoe, Timothy. Patents and the Performance of Voluntary Standard-Setting Organizations. 1920.
- Ryvkin, Dmitry; Ortmann, Andreas. The Predictive Power of Three Prominent Tournament Formats. 492.
- Salomon, Robert; Martin, Xavier. Learning, Knowledge Transfer, and Technology Implementation Performance: A Study of Time-to-Build in the Global Semiconductor Industry. 1266.
- Saouma, Richard. Optimal Second-Stage Outsourcing. 1147.
- Sappington, David E. M.; see Arya, Anil.
- Sarvary, Miklos; see Atasu, Atalay.
- Scheller-Wolf, Alan; see Bhandari, Atul.
- Schmidt, Ulrich; Zank, Horst. Risk Aversion in Cumulative Prospect Theory, 208.
- Selove, Matthew; see Belloni, Alexandre.
- Sethi, Suresh P.; see Naik, Prasad A.
- Shane G. Henderson; see Július Atlason.
- Shane, Scott; see Dechenaux, Emmanuel.
- Shane, Scott; see Nicolaou, Nicos.
- Sharafali, Moosa; see Parlar, Mahmut.
- Sherali, Hanif D.; Desai, Jitamitra; Glickman, Theodore S. Optimal Allocation of Risk-Reduction Resources in Event Trees. 1313.
- Shervani, Tasadduq A.; see Murthy, Nagesh N.
- Shmoys, David; see Levi, Retsef.
- Shumsky, Robert A.; see Hasija, Sameer.
- Siemsen, Enno. The Hidden Perils of Career Concerns in R&D Organizations. 863.
- Sim, Melvyn; see Natarajan, Karthik.
- Simcoe, Timothy; see Rysman, Marc.
- Simester, Duncan; see Belloni, Alexandre.
- Simonsohn, Uri; Ariely, Dan. When Rational Sellers Face Nonrational Buyers: Evidence from Herding on eBay. 1624.
- Singh, Siddharth S.; Jain, Dipak C.; Krishnan, Trichy V. Research Note—Customer Loyalty Programs: Are They Profitable? 1205.
- Singh, Siddharth S.; see Borle, Sharad.
- Singh, Vishal; see Hansen, Karsten.
- Singhal, Vinod R.; see Hendricks, Kevin B.
- Sinitsyn, Maxim. Technical Note—Price Promotions in Asymmetric Duopolies with Heterogeneous Consumers. 2081.
- Sismeiro, Catarina; see Janakiraman, Ramkumar.
- Smith, Daniel R.; see Kan, Raymond.
- Smith, Michael D.; see Hosanagar, Kartik.
- Snyder, Jason; see Pierce, Lamar.
- So, Kut C.; see Fang, Xiang.
- Soyer, Refik; Tarimcilar, M. Murat. Modeling and Analysis of Call Center Arrival Data: A Bayesian Approach. 266.
- Spaeth, Sebastian; see Haefliger, Stefan.
- Spector, Tim D.; see Nicolaou, Nicos.
- Srinivasan, Ashok; see Majumder, Pranab.
- Sriskandarajah, Chelliah; see Dawande, Milind.
- Sterman, John; see Rahmandad, Hazhir.
- Stern, Philip; see Janakiraman, Ramkumar.
- Stern, Scott; see Gans, Joshua S.
- Stern, Scott; See Novak, Sharon.
- Stern, Zvi; Katz-Navon, Tal; Naveh, Eitan. The Influence of Situational Learning Orientation, Autonomy, and Voice on Error Making: The Case of Resident Physicians. 1553.
- Steuer, Ralph E.; see Wallenius, Jyrki.
- Stremersch, Stefan; see Venkataraman, Sriram.
- Su, Xuanming; Zhang, Fuqiang. Strategic Customer Behavior, Commitment, and Supply Chain Performance. 1759.

- Sviridenko, Maxim; see Levi, Retsef.
- Swaminathan, Jayashankar M.; see Huang, Wei.
- Talreja, Rishi; Whitt, Ward. Fluid Models for Overloaded Multiclass Many-Server Queueing Systems with First-Come, First-Served Routing. 1513.
- Tarimcilar, M. Murat; see Soyer, Refik.
- Taylor, James W. A Comparison of Univariate Time Series Methods for Forecasting Intraday Arrivals at a Call Center. 253.
- Tayur, Sridhar; see Altintas, Nihat.
- Telang, Rahul; see Arora, Ashish.
- Terwiesch, Christian; see Olivares, Marcelo.
- Terwiesch, Christian; Xu, Yi. Innovation Contests, Open Innovation, and Multiagent Problem Solving. 1529.
- Thomas, Catherine; see Ghemawat, Pankaj.
- Thompson, James D.; see Gruber, Marc.
- Thursby, Marie; see Dechenaux, Emmanuel.
- Tinsley, Catherine H.; see Dillon, Robin L.
- Toktay, Beril L.; see Wang, Tong.
- Toktay, L. Beril; see Debo, Laurens G.
- Tucker, Catherine. Identifying Formal and Informal Influence in Technology Adoption with Network Externalities. 2024.
- Tomlin, Brian; Wang, Yimin. Pricing and Operational Recourse in Coproduction Systems. 522.
- Tong, Shilu; see Ha, Albert Y.
- Tsetlin, Ilia; see Pekeč, Aleksandar Saša.
- Turnball, Stuart M.; see Kumar, Praveen.
- Ulu, Canan; see Clemen, Robert T.
- van Ryzin, Garrett J.; see Liu, Qian.
- Van Wassenhove, Luk N.; see Atasu, Atalay.
- Van Wassenhove, Luk N.; see Debo, Laurens G.
- Vanhoucke, Mario; see Labro, Eva
- Venkataraman, Sriram; Stremersch, Stefan. Erratum—The Debate on Influencing Doctors' Decisions: Are Drug Characteristics the Missing Link? 235.
- Verter, Vedat; Kara, Bahar Y. A Path-Based Approach for Hazmat Transport Network Design. 29.
- Villas-Boas, J. Miguel; see Villas-Boas, Sofia Berto.
- Villas-Boas, Sofia Berto; Villas-Boas, J. Miguel. Learning, Forgetting, and Sales. 1951.
- Vincent, Leslie H.; see Murthy, Nagesh N.
- von Krogh, Georg; see Haefliger, Stefan.
- Wallenius, Jyrki; Dyer, James S.; Fishburn, Peter C.; Steuer, Ralph E.; Zionts, Stanley; Deb, Kalyanmoy. Multiple Criteria Decision Making, Multiattribute Utility Theory: Recent Accomplishments and What Lies Ahead. 1336.
- Wang, Tong; Toktay, Beril L. Inventory Management with Advance Demand Information and Flexible Delivery. 716.
- Wang, Yimin; see Tomlin, Brian.
- Wang, Yunzeng; see Fang, Xiang.
- Watts, Stephanie; see Ferran, Carlos.
- Wein, Lawrence M.; see Liu, Yifan.
- Whitt, Ward; see Feldman, Zohar.
- Whitt, Ward; see Talreja, Rishi.
- Wiecek, Margaret M.; see Engau, Alexander.
- Wood, Charles A.; see Dellarocas, Chrysanthos.
- Wu, George; Markle, Alex B. An Empirical Test of Gain-Loss Separabil-
- ity in Prospect Theory. 1322.
 Wu, Liuren; Zhang, Frank Xiaoling. A No-Arbitrage Analysis of Macroeconomic Determinants of the Credit Spread Term Structure.
- 1160.
 Wu, Shin-yi; Hitt, Lorin M.; Chen, Pei-yu; Anandalingam, G. Customized Bundle Pricing for Information Goods: A Nonlinear Mixed-Integer Programming Approach. 608.
- Wu, Yaozhong; see Loch, Christoph H.
- Xia, Yu; Chen, Bintong; Kouvelis, Panos. Market-Based Supply Chain Coordination by Matching Suppliers' Cost Structures with Buyers' Order Profiles. 1861.
- Xie, Jinhong; see Chen, Yubo.
- Xu, Hao; see Arora, Ashish.
- Xu, Yi; see Terwiesch, Christian.
- Yan, Hongjun. Natural Selection in Financial Markets: Does It Work?

Yang, Sha; see Chen, Yuxin. Yin, Shuya; see Granot, Daniel. Yoon, Dae-Hee; see Arya, Anil. Zaheer, Srilata; see Nachum, Lilach. Zank, Horst; see Schmidt, Ulrich. Zhang, Frank Xiaoling; see Wu, Liuren. Zhang, Fuqiang; see Su, Xuanming.

Articles

A Bargaining Framework in Supply Chains: The Assembly Problem. Nagarajan, Mahesh; Bassok, Yehuda. 1482.

A Comparison of Univariate Time Series Methods for Forecasting Intraday Arrivals at a Call Center. Taylor, James W. 253.

A Constant Approximation Algorithm for the One-Warehouse Multiretailer Problem. Levi, Retsef; Roundy, Robin; Shmoys, David; Sviridenko, Maxim. 763.

A Dynamic Competitive Forecasting Model Incorporating Dyadic Decision Making. Ding, Min; Eliashberg, Jehoshua. 820.

A No-Arbitrage Analysis of Macroeconomic Determinants of the Credit Spread Term Structure. Wu, Liuren; Zhang, Frank Xiaoling. 1160.

A Path-Based Approach for Hazmat Transport Network Design. Verter, Vedat; Kara, Bahar Y. 29.

A Queueing Analysis to Determine How Many Additional Beds Are Needed for the Detention and Removal of Illegal Aliens. Liu, Yifan; Wein, Lawrence M. 1.

A Simultaneous Model of Consumer Brand Choice and Negotiated Price. Chen, Yuxin; Yang, Sha; Zhao, Ying. 538.

A Theoretical Framework for Managing the New Product Development Portfolio: When and How to Use Strategic Buckets. Chao, Raul O.; Kavadias, Stylianos. 907.

Affine General Equilibrium Models. Eraker, Bjørn. 2068.

Allocation Models and Heuristics for the Outsourcing of Repairs for a Dynamic Warranty Population. Ding, Li; Glazebrook, Kevin D.; Kirkbride, Christopher. 594.

An Empirical Test of Gain-Loss Separability in Prospect Theory. Wu, George; Markle, Alex B. 1322.

An Exact and Efficient Algorithm for the Constrained Dynamic Operator Staffing Problem for Call Centers. Bhandari, Atul; Scheller-Wolf, Alan; Harchol-Balter, Mor. 339.

An Integrated Decision-Making Approach for Improving European Air Traffic Management. Grushka-Cockayne, Yael; De Reyck,

Bert; Degraeve, Zeger. 1395.

Analysis of Direct Shipping Policies in an Inventory-Routing Problem with Discrete Shipping Times. Bertazzi, Luca. 748.

Analysis of the Impact of Team-Based Organizations in Call Center Management. Jouini, Oualid; Dallery, Yves; Nait-Abdallah, Rabie. 400.

Appropriability and Commercialization: Evidence from MIT Inventions. Dechenaux, Emmanuel; Goldfarb, Brent; Shane, Scott; Thursby, Marie. 893.

Are Overconfident CEOs Born or Made? Evidence of Self-Attribution Bias from Frequent Acquirers. Billett, Matthew T.; Qian, Yiming. 1037.

Building Brand Awareness in Dynamic Oligopoly Markets. Naik, Prasad A.; Prasad, Ashutosh; Sethi, Suresh P. 129.

Buyer-Initiated vs. Seller-Initiated Information Revelation. Bhardwaj, Pradeep; Chen, Yuxin; Godes, David. 1104.

Call Center Outsourcing Contract Analysis and Choice. Akṣin, O. Zeynep; de Véricourt, Francis; Karaesmen, Fikri. 354.

Call Center Outsourcing Contracts Under Information Asymmetry.
Hasija, Sameer; Pinker, Edieal J.; Shumsky, Robert A. 793.
Call Center Outsourcing: Coordinating Staffing Lord and Source

Call Center Outsourcing: Coordinating Staffing Level and Service Quality. Ren, Z. Justin; Zhou, Yong-Pin. 369.

Can They Take It With Them? The Portability of Star Knowledge Workers' Performance. Groysberg, Boris; Lee, Linda-Eling; Nanda, Ashish. 1213.

Capacity Investment Under Postponement Strategies, Market Competition, and Demand Uncertainty. Anupindi, Ravi; Jiang, Li. 1876.

Choice Interactions and Business Strategy. Ghemawat, Pankaj; Levinthal, Daniel. 1638. Zhang, Hongtao; see Li, Lode. Zhang, Juanjuan; see Ho, Teck-Hua. Zhang, Jun; see Cavusoglu, Hasan. Zhang, Wei; see Boatwright, Peter.

Zhao, Ying; see Chen, Yuxin.

Zhou, Yong-Pin; see Ren, Z. Justin. Zionts, Stanley; see Wallenius, Jyrki.

Code Reuse in Open Source Software. Haefliger, Stefan; von Krogh, Georg; Spaeth, Sebastian. 180.

Competing Through Cooperation: The Organization of Standard Setting in Wireless Telecommunications. Leiponen, Aija Elina. 1904.

Competition and Cooperation in Decentralized Push and Pull Assembly Systems. Granot, Daniel; Yin, Shuya. 733.

Component Procurement Strategies in Decentralized Assemble-to-Order Systems with Time-Dependent Pricing. Fang, Xiang; So, Kut C.; Wang, Yunzeng. 1997.

Confidentiality and Information Sharing in Supply Chain Coordination. Li, Lode; Zhang, Hongtao. 1467.

Consumer Privacy and Marketing Avoidance: A Static Model. Hann, Il-Horn; Hui, Kai-Lung; Lee, Sang-Yong T.; Png, Ivan P. L. 1094.

Contracting and Information Sharing Under Supply Chain Competition. Ha, Albert Y.; Tong, Shilu. 701.

Corporate Venturing, Allocation of Talent, and Competition for Star Managers. de Bettignies, Jean-Etienne; Chemla, Gilles. 505.

Cultivating Trust and Harvesting Value in Virtual Communities. Porter, Constance Elise; Donthu, Naveen. 113.

Customer Lifetime Value Measurement. Borle, Sharad; Singh, Siddharth S.; Jain, Dipak C. 100.

Customized Bundle Pricing for Information Goods: A Nonlinear Mixed-Integer Programming Approach. Wu, Shin-yi; Hitt, Lorin M.; Chen, Pei-yu; Anandalingam, G. 608.

Designing Pricing Contracts for Boundedly Rational Customers: Does the Framing of the Fixed Fee Matter? Ho, Teck-Hua; Zhang, Juanjuan. 686.

Diversity in Resource Consumption Patterns and Robustness of Costing Systems to Errors. Labro, Eva; Vanhoucke, Mario. 1715.

Does Component Sharing Help or Hurt Reliability? An Empirical Study in the Automotive Industry. Ramdas, Kamalini; Randall, Taylor. 922.

Does It Matter Where Countries Are? Proximity to Knowledge, Markets and Resources, and MNE Location Choices. Nachum, Lilach; Zaheer, Srilata; Gross, Shulamith. 1252.

Does the Standardization Process Matter? A Study of Cost Effectiveness in Hospital Drug Formularies. Kwon, Seok-Woo. 1065.

Dynamic Allocation of Airline Check-In Counters: A Queueing Optimization Approach. Parlar, Mahmut; Sharafali, Moosa. 1410. Dynamic Pricing and Lead-Time Quotation for a Multiclass Make-

to-Order Queue. Çelik, Sabri; Maglaras, Costis. 1132.Effect of Delays on Complexity of Organizational Learning. Rahmandad, Hazhir. 1297.

Erratum—The Debate on Influencing Doctors' Decisions: Are Drug Characteristics the Missing Link? Venkataraman, Sriram; Stremersch, Stefan. 235.

Estimating the Influence of Fairness on Bargaining Behavior. De Bruyn, Arnaud; Bolton, Gary E. 1774.

Ethical Spillovers in Firms: Evidence from Vehicle Emissions Testing. Pierce, Lamar; Snyder, Jason. 1891.

Financial Reporting and Conflicting Managerial Incentives: The Case of Management Buyouts. Fischer, Paul E.; Louis, Henock. 1700

Financing the Entrepreneurial Venture. de Bettignies, Jean-Etienne. 151.

Fluid Models for Overloaded Multiclass Many-Server Queueing Systems with First-Come, First-Served Routing. Talreja, Rishi; Whitt, Ward. 1513.

Foreign Investments of U.S. Individual Investors: Causes and Consequences. Bailey, Warren; Kumar, Alok; Ng, David. 443.

Fragmented Property Rights and Incentives for R&D. Clark, Derek J.; Konrad, Kai A. 969.

- Friction in Related-Party Trade When a Rival Is Also a Customer. Arya, Anil; Mittendorf, Brian; Yoon, Dae-Hee. 1850.
- Generating Objectives: Can Decision Makers Articulate What They Want? Bond, Samuel D.; Carlson, Kurt A.; Keeney, Ralph L. 56.
- Heterogeneity and Network Structure in the Dynamics of Diffusion: Comparing Agent-Based and Differential Equation Models. Rahmandad, Hazhir; Sterman, John. 998.
- High Touch Through High Tech: The Impact of Salesperson Technology Usage on Sales Performance via Mediating Mechanisms. Ahearne, Michael; Jones, Eli; Rapp, Adam; Mathieu, John. 671.
- How Do Decision Frames Influence the Stock Investment Choices of Individual Investors? Kumar, Alok; Lim, Sonya Seongyeon. 1052.
- How Does Outsourcing Affect Performance Dynamics? Evidence from the Automobile Industry. Novak, Sharon; Stern, Scott. 1963.
- How Near-Misses Influence Decision Making Under Risk: A Missed Opportunity for Learning. Dillon, Robin L.; Tinsley, Catherine H. 1425.
- Human Capital and Institutional Effects in the Compensation of Information Technology Professionals in the United States. Mithas, Sunil; Krishnan, M. S. 415.
- Identifying Formal and Informal Influence in Technology Adoption with Network Externalities. Tucker, Catherine. 2024.
- Incorporating Asymmetric Distributional Information in Robust Value-at-Risk Optimization. Natarajan, Karthik; Pachamanova, Dessislava; Sim, Melvyn. 573.
- Innovation Contests, Open Innovation, and Multiagent Problem Solving. Terwiesch, Christian; Xu, Yi. 1529.
- Integrating the Number and Location of Retail Outlets on a Line with Replenishment Decisions. Naseraldin, Hussein; Herer, Yale T. 1666.
- Interactive Coordination of Objective Decompositions in Multiobjective Programming. Engau, Alexander; Wiecek, Margaret M. 1350.
- Interior Additivity and Subjective Probability Assessment of Continuous Variables. Clemen, Robert T.; Ulu, Canan. 835.
- Introduction to the Special Issue on Call Center Management. Koole, Ger. 237.
- Inventory Management Under Market Size Dynamics. Olsen, Tava Lennon; Parker, Rodney P. 1805.
- Inventory Management with Advance Demand Information and Flexible Delivery. Wang, Tong; Toktay, Beril L. 716.
- Inventory Management with Auctions and Other Sales Channels: Optimality of (s, S) Policies. Huh, Woonghee Tim; Janakiraman, Ganesh. 139.
- Ganesh. 199.

 Inventory Models for Substitutable Products: Optimal Policies and Heuristics. Nagarajan, Mahesh; Rajagopalan, S. 1453.
- Inventory Record Inaccuracy: An Empirical Analysis. DeHoratius, Nicole; Raman, Ananth. 627.
- Is the Tendency to Engage in Entrepreneurship Genetic? Nicolaou, Nicos; Shane, Scott; Cherkas, Lynn; Hunkin, Janice; Spector, Tim D 167
- Joint Bidding in the Name-Your-Own-Price Channel: A Strategic Analysis. Amaldoss, Wilfred; Jain, Sanjay. 1685.
- Knowledge Sharing Ambidexterity in Long-Term Interorganizational Relationships. Im, Ghiyoung; Rai, Arun. 1281.
- Leadership and Competition in Network Supply Chains. Majumder, Pranab; Srinivasan, Ashok. 1189.
- Learning and Knowledge Depreciation in Professional Services. Boone, Tonya; Ganeshan, Ram; Hicks, Robert L. 1231.
- Boone, Ionya; Ganeshan, Ram; Hicks, Robert L. 1231. Learning, Forgetting, and Sales. Villas-Boas, Sofia Berto; Villas-Boas, J. Miguel. 1951.
- Learning, Knowledge Transfer, and Technology Implementation Performance: A Study of Time-to-Build in the Global Semiconductor Industry. Salomon, Robert; Martin, Xavier. 1266.
- Look Before You Leap: Market Opportunity Identification in Emerging Technology Firms. Gruber, Marc; MacMillan, Ian C.; Thompson, James D. 1652.
- Management Science and the Science of Management. Hopp, Wallace J. 1961.

- Managerial Expertise, Private Information, and Pay-Performance Sensitivity. Dutta, Sunil. 429.
- Managing the Inventory of an Item with a Replacement Warranty. Huang, Wei; Kulkarni, Vidyadhar; Swaminathan, Jayashankar M. 1441.
- Market-Based Supply Chain Coordination by Matching Suppliers' Cost Structures with Buyers' Order Profiles. Xia, Yu; Chen, Bintong; Kouvelis, Panos. 1861.
- Maximum Commonality Problems: Applications and Analysis. Dawande, Milind; Kumar, Subodha; Mookerjee, Vijay; Sriskandarajah, Chelliah. 194.
- Mean Variance Vulnerability. Eichner, Thomas. 586.
- Modeling a Presidential Prediction Market. Chen, M. Keith; Ingersoll, Jonathan E. Jr.; Kaplan, Edward H. 1381.
- Modeling and Analysis of Call Center Arrival Data: A Bayesian Approach. Soyer, Refik; Tarimcilar, M. Murat. 266.
- Modeling the Dynamics of Credit Spreads with Stochastic Volatility. Jacobs, Kris; Li, Xiaofei. 1176.
- Multiple Criteria Decision Making, Multiattribute Utility Theory: Recent Accomplishments and What Lies Ahead. Wallenius, Jyrki; Dyer, James S.; Fishburn, Peter C.; Steuer, Ralph E.; Zionts, Stanley; Deb, Kalyanmoy. 1336.
- Natural Selection in Financial Markets: Does It Work? Yan, Hongjun. 1935.
- On the Recoverability of Choice Behaviors with Random Coefficients Choice Models in the Context of Limited Data and Unobserved Effects. Andrews, Rick L.; Ainslie, Andrew; Currim, Imran S. 83.
- Online Consumer Review: Word-of-Mouth as a New Element of Marketing Communication Mix. Chen, Yubo; Xie, Jinhong. 477.
- Optimal Allocation of Risk-Reduction Resources in Event Trees. Sherali, Hanif D.; Desai, Jitamitra; Glickman, Theodore S. 1313.
- Optimal Patenting and Licensing of Financial Innovations. Kumar, Praveen; Turnball, Stuart M. 2012.
- Optimal Policy for Software Vulnerability Disclosure. Arora, Ashish; Telang, Rahul; Xu, Hao. 642.
- Optimal Second-Stage Outsourcing. Saouma, Richard. 1147.
- Optimizing Call Center Staffing Using Simulation and Analytic Center Cutting-Plane Methods. Július Atlason; Marina A. Épelman; Shane G. Henderson. 295.
- Optimizing Product Line Designs: Efficient Methods and Comparisons. Belloni, Alexandre; Freund, Robert; Selove, Matthew; Simester, Duncan. 1544.
- Patents and the Performance of Voluntary Standard-Setting Organizations. Rysman, Marc; Simcoe, Timothy. 1920.
- Physicians' Persistence and Its Implications for Their Response to Promotion of Prescription Drugs. Janakiraman, Ramkumar; Dutta, Shantanu; Sismeiro, Catarina; Stern, Philip. 1080.
- Predicting Product Purchase from Inferred Customer Similarity: An Autologistic Model Approach. Moon, Sangkil; Russell, Gary J. 71.
- Pricing an Option on Revenue from an Innovation: An Application to Movie Box Office Revenue. Chance, Don M.; Hillebrand, Eric; Hilliard, Iimmy E. 1015.
- Pricing and Operational Recourse in Coproduction Systems. Tomlin, Brian; Wang, Yimin. 522.
- Product-Line Competition: Customization vs. Proliferation. Mendelson, Haim; Parlaktürk, Ali K. 2039.
- Properties of the Social Discount Rate in a Benthamite Framework with Heterogeneous Degrees of Impatience. Nocetti, Diego; Jouini, Elyès; Napp, Clotilde. 1822.
- Public Evacuation Decisions and Hurricane Track Uncertainty. Regnier. Eva. 16.
- Quantity Discounts Under Demand Uncertainty. AA. 777
- Queuing for Expert Services. Debo, Laurens G.; Toktay, L. Beril; Van Wassenhove, Luk N. 1497.
- R&D/Returns Causality: Absorptive Capacity or Organizational IQ. Knott, Anne Marie. 2054.
- Regret and Feedback Information in First-Price Sealed-Bid Auctions. Engelbrecht-Wiggans, Richard; Katok, Elena. 808.
- Remanufacturing as a Marketing Strategy. Atasu, Atalay; Sarvary, Miklos; Van Wassenhove, Luk N. 1731.

- Research Note—Are Store-Brand Buyers Store Loyal? An Empirical Investigation. Hansen, Karsten; Singh, Vishal. 1828.
- Research Note—Customer Loyalty Programs: Are They Profitable? Singh, Siddharth S.; Jain, Dipak C.; Krishnan, Trichy V. 1205.
- Research Note—Revisiting "Retailer- vs. Vendor-Managed Inventory and Brand Competition." Kim, Hag-Soo. 623.
- Research Note -Should Consumers Use the Halo to Form Product Evaluations? Boatwright, Peter; Kalra, Ajay; Zhang, Wei. 217.
- Research Note—Testing File Sharing's Impact on Music Album Sales in Cities. Liebowitz, Stan J. 852.
- Research Note—The Impact of Information Technology Investments and Diversification Strategies on Firm Performance. Chari, Murali D. R.; Devaraj, Sarv; David, Parthiban. 224.
- Research Note—When Is Versioning Optimal for Information Goods? Bhargava, Hemant K.; Choudhary, Vidyanand. 1029.
- Revenue Management of Callable Products. Gallego, Guillermo; Kou, S. G.; Phillips, Robert. 550.
- Revenue Management with Limited Demand Information. Lan, Yingjie; Gao, Huina; Ball, Michael O.; Karaesmen, Itir. 1594.
- Revenue Ranking of Discriminatory and Uniform Auctions with an Unknown Number of Bidders. Pekeč, Aleksandar Saša; Tsetlin, Ilia. 1610.
- Risk Aversion in Cumulative Prospect Theory. Schmidt, Ulrich; Zank, Horst. 208.
- Scheduling Arrivals to Queues: A Single-Server Model with No-Shows. Hassin, Refael; Mendel, Sharon. 565.
- Security Patch Management: Share the Burden or Share the Damage? Cavusoglu, Hasan; Cavusoglu, Huseyin; Zhang, Jun. 657.
- Sequential Testing of Product Designs: Implications for Learning. Erat, Sanjiv; Kavadias, Stylianos. 956.
- Service Adoption and Pricing of Content Delivery Network (CDN) Services. Hosanagar, Kartik; Chuang, John; Krishnan, Ramayya; Smith, Michael D. 1579.
- Service-Level Agreements in Call Centers: Perils and Prescriptions. Milner, Joseph M.; Olsen, Tava Lennon. 238.
- Service-Level Differentiation in Call Centers with Fully Flexible Servers. Gurvich, Itay; Armony, Mor; Mandelbaum, Avishai. 279
- Social Preferences and Supply Chain Performance: An Experimental Study. Loch, Christoph H.; Wu, Yaozhong. 1835.
- Staffing Multiskill Call Centers via Linear Programming and Simulation. Cezik, Mehmet Tolga; L'Ecuyer, Pierre. 310.
- Staffing of Time-Varying Queues to Achieve Time-Stable Performance. Feldman, Zohar; Mandelbaum, Avishai; Massey, William A.; Whitt, Ward. 324.
- Statement from the Editor Regarding "Properties of the Social Discount Rate in a Benthamite Framework with Heterogeneous Degrees of Impatience". Hopp, Wallace J. 1827.

- Strategic Capacity Rationing to Induce Early Purchases. Liu, Qian; van Ryzin, Garrett J. 1115.
- Strategic Customer Behavior, Commitment, and Supply Chain Performance. Su, Xuanming; Zhang, Fuqiang. 1759.
- Strategic Interaction Across Countries and Multinational Agglomeration: An Application to the Cement Industry. Ghemawat, Pankaj; Thomas, Catherine. 1980.
- Strategic Inventories in Vertical Contracts. Anand, Krishnan; Anupindi, Ravi; Bassok, Yehuda. 1792.
- Structural Estimation of the Newsvendor Model: An Application to Reserving Operating Room Time. Olivares, Marcelo; Terwiesch, Christian; Cassorla, Lydia. 41.
- Technical Note—Exact Distribution of Visiting Rates. Nadarajah, Saralees; Kotz, Samuel. 860.
- Technical Note—Price Promotions in Asymmetric Duopolies with Heterogeneous Consumers. Sinitsyn, Maxim. 2081.
- The Distribution of the Sample Minimum-Variance Frontier. Kan, Raymond; Smith, Daniel R. 1364.
- The Dual Role of Modularity: Innovation and Imitation. Ethiraj, Sendil K.; Levinthal, Daniel; Roy, Rishi R. 939.
- The Effect of Product Introduction Delays on Operating Performance. Hendricks, Kevin B.; Singhal, Vinod R. 878.
- The Hidden Perils of Career Concerns in R&D Organizations. Siemsen, Enno. 863.
- The Impact of Simulation Training on Call Center Agent Performance: A Field-Based Investigation. Murthy, Nagesh N.; Challagalla, Goutam N.; Vincent, Leslie H.; Shervani, Tasadduq A. 384
- The Impact of Uncertain Intellectual Property Rights on the Market for Ideas: Evidence from Patent Grant Delays. Gans, Joshua S.; Hsu, David H.; Stern, Scott. 982.
- The Influence of Situational Learning Orientation, Autonomy, and Voice on Error Making: The Case of Resident Physicians. Stern, Zvi; Katz-Navon, Tal; Naveh, Eitan. 1553.
- The Make-or-Buy Decision in the Presence of a Rival: Strategic Outsourcing to a Common Supplier. Arya, Anil; Mittendorf, Brian; Sappington, David E. M. 1747.
- The Predictive Power of Three Prominent Tournament Formats. Ryvkin, Dmitry; Ortmann, Andreas. 492.
- The Red Queen, Success Bias, and Organizational Inertia. Barnett, William P.; Pontikes, Elizabeth G. 1237.
- The Sound of Silence in Online Feedback: Estimating Trading Risks in the Presence of Reporting Bias. Dellarocas, Chrysanthos; Wood, Charles A. 460.
- Videoconferencing in the Field: A Heuristic Processing Model. Ferran, Carlos; Watts, Stephanie. 1565.
- When Rational Sellers Face Nonrational Buyers: Evidence from Herding on eBay. Simonsohn, Uri; Ariely, Dan. 1624.

